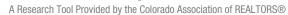
## **Local Market Update for March 2020**





## Lakewood

| Single Family                   | March     |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 03-2019 | Thru 03-2020 | Percent Change<br>from Previous Year |
| Inventory of Active Listings    | 143       | 127       | - 11.2%                              |              |              |                                      |
| Under Contract                  | 139       | 128       | - 7.9%                               | 341          | 327          | - 4.1%                               |
| New Listings                    | 137       | 185       | + 35.0%                              | 377          | 390          | + 3.4%                               |
| Sold Listings                   | 110       | 112       | + 1.8%                               | 282          | 279          | - 1.1%                               |
| Days on Market Until Sale       | 29        | 19        | - 34.5%                              | 33           | 32           | - 3.0%                               |
| Median Sales Price*             | \$430,000 | \$475,000 | + 10.5%                              | \$435,000    | \$460,000    | + 5.7%                               |
| Average Sales Price*            | \$472,038 | \$514,386 | + 9.0%                               | \$476,396    | \$501,624    | + 5.3%                               |
| Percent of List Price Received* | 99.5%     | 100.5%    | + 1.0%                               | 98.8%        | 99.6%        | + 0.8%                               |

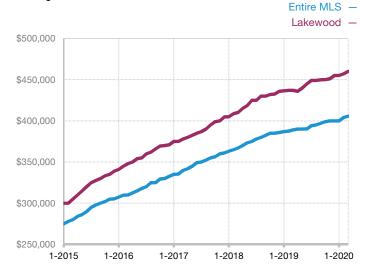
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March     |           |                                      | Year to Date |              |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change<br>from Previous Year | Thru 03-2019 | Thru 03-2020 | Percent Change<br>from Previous Year |  |
| Inventory of Active Listings    | 88        | 71        | - 19.3%                              |              |              |                                      |  |
| Under Contract                  | 103       | 89        | - 13.6%                              | 251          | 287          | + 14.3%                              |  |
| New Listings                    | 109       | 109       | 0.0%                                 | 268          | 308          | + 14.9%                              |  |
| Sold Listings                   | 80        | 95        | + 18.8%                              | 206          | 250          | + 21.4%                              |  |
| Days on Market Until Sale       | 16        | 18        | + 12.5%                              | 24           | 26           | + 8.3%                               |  |
| Median Sales Price*             | \$280,475 | \$290,500 | + 3.6%                               | \$281,500    | \$280,000    | - 0.5%                               |  |
| Average Sales Price*            | \$296,411 | \$301,432 | + 1.7%                               | \$303,789    | \$292,267    | - 3.8%                               |  |
| Percent of List Price Received* | 100.1%    | 100.2%    | + 0.1%                               | 99.8%        | 99.7%        | - 0.1%                               |  |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price – Single Family**

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

